





INSURANCE COMPANY PERSONAL FLEXIBLE. TRUSTED.

Every life has a story.

You have a picture of the way you want your life to go.

Now imagine if something happens that not only changes your picture, it changes your life story.

That's when Trustmark Universal Life insurance can help. It can help you live your story, your way – even when life gets in the way.

What is Universal Life?

Universal Life is permanent life insurance that helps shield your family from financial hardship if you or your spouse is suddenly out of the picture. It's that simple.

Universal Life:

- Helps provide permanent financial protection
- Is a financial tool that helps you manage life at every stage – from supporting a family to sending your children to college to the need for long-term care
- Builds cash value over time that you can access for life's challenges and life's opportunities



Why do you need it?

Take a moment, now, to think about life as you know it. Then ask yourself this: If something happens to you, what happens to your family?

- Will they be able to keep your home?
 When someone dies, family income may be significantly reduced.
- How much would your children's lives change?
 Without you, how will their college dreams come true?
- If you need long-term care, will your choices be limited?
 Long-term care can be expensive and may be needed at any age.
 If you had to pay for it yourself, it could deplete your savings and limit your care options at the same time.



¹2009 MetLife Financial Impact of Premature Death Study.

How does it work?

With Universal Life, benefits can be paid as a Death Benefit, as Living Benefits, or as a combination of both.

Death Benefit

The main reason people have life insurance is for the death benefit. A death benefit puts money in your family's hands quickly when they need it most. It's money they can use any way they want to help with expenses such as:

- Funeral costs
- Rent or mortgages
- A college education for your children or grandchildren
- Household debt
- Retirement and more

Living Benefits

Living Benefits make it easy to advance part of your death benefit to help pay for home healthcare, assisted living, nursing home and adult day care services, should you ever need them.

How Living Benefits add up

Example: \$100,000 Death Benefit	Maximum Benefit Amount
Long-Term Care Benefit (LTC) ² Pays a monthly benefit equal to 4 percent of your death benefit for up to 25 months. The LTC benefit accelerates the death benefit and proportionately reduces it.	\$100,000
Benefit Restoration Restores the death benefit that is reduced to pay for LTC, so your family receives a full death benefit when they need it most.	\$100,000
Extension of LTC Extends the LTC benefit up to an additional 25 months.	\$100,000
Total Maximum Benefit Living Benefits can triple the value of your life insurance.	\$300,000

²The LTC Benefit is an acceleration of the death benefit and is not Long-Term Care Insurance. It begins to pay after 90 days of confinement or services, and to qualify you must meet conditions of eligibility for benefits. Pre-existing condition limitation may apply. Living Benefits may not be available in all states or may be named differently. Please consult your policy for complete details.

Issue age is 18-80.



EZ Value Option

EZ Value automatically increases your benefits to keep pace with your increasing needs – without additional underwriting.

Death Benefit Growth

Example: Guaranteed benefit increases with \$1 increase in weekly premium per year for 10 years.

\$89,905 10th Year \$76,272 5th Year \$50,000 Initial Benefit

Actual values will vary by age, smoking, benefits selected and current interest rate.

Features you'll appreciate

- Lifelong Protection Provides coverage that will last your lifetime.
- Family Coverage Apply for your spouse, children and grandchildren even if you choose not to participate.
- Terminal Illness Benefit Accelerates up to 75% of your death benefit if your doctor determines your life expectancy is 24 months or less.
- **Portability** Take your coverage with you and pay the same premium if you change jobs or retire.
- **Guaranteed Renewable** Guaranteed coverage, as long as your premiums are paid. Your premium may change if the premium for all policies in your class changes.
- **Convenient Payroll Deduction** No bills to watch for. No checks to mail. A direct bill option is available when you change jobs or retire.

Separately priced benefits

- Accidental Death Benefit Doubles the death benefit if death occurs by accident prior to age 75.
- **Children's Term Life Insurance** Covers newborns to age 23 and is convertible to Universal Life insurance without evidence of insurability.
- Waiver of Premium Waives policy payments if your doctor determines you are totally disabled.
- **EZ Value** Automatically raises your benefits to keep pace with your increasing needs, without additional underwriting.

Use this chart to take notes when you meet with a benefits counselor.

Coverage for me:	
Coverage for my spouse:	
Coverage for my children:	
Coverage for my grandchildren:	
Cost per pay period:	
Date deductions start:	

It's your story. Help protect it with Universal Life insurance.

Trustmark Voluntary Benefit <u>Solutions</u>* PERSONAL FLEXIBLE TRUSTED.

Underwritten by Trustmark Insurance Company

Rated A- (EXCELLENT) A.M. Best¹

400 Field Drive • Lake Forest, IL 60045

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This provides a brief description of your benefits. Your representative can provide you with costs and complete details. See Plan GUL.205/IUL.205; HH/LTC.205; BRR.205; EOB.205; ABR.205; ADB.205; CT.205; and WP.205 for exact terms and provisions. Benefits, exclusions and limitations may vary by state and may be named differently. Please consult your policy for complete information. In Oregon, this policy features a no-lapse guarantee that ensures coverage will not lapse for 14 years as long as premiums are paid as planned. If you make changes to policy benefits during this period or pay only the minimum premium, you may be foregoing the advantage of building cash value or reducing the benefit amount. If there is negative cash value at the end of the no-lapse period, you must pay enough premium to establish positive cash value. You may also need to maintain the policy with a higher premium than the one you paid to satisfy the no-lapse guarantee. ¹ An A.M. Best rating is an independent opinion of an insurer's financial strength and ability to meet its ongoing insurance policy and contract obligations. Trustmark is rated A- (4th out of 16 possible ratings ranging from A++ to Suspended).

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UL-LTC-BRR-EOB-W-ADB-CTR-EZV

Exclusion for Life Insurance

If the Insured commits suicide, while sane or insane, within two years from the Certificate Date, We will limit the Death Benefit Proceeds to the premiums paid less any loans and less any Partial Surrenders paid. If the Insured commits suicide, while sane or insane, within two years after the effective date of any increase in the coverage or any reinstatement, the Death Benefit Proceeds will be the costs of insurance associated with each increase or the reinstatement.

Limitations for Home Health and Long Term Care Benefits

Benefits begin after the Insured has been confined in a Long Term Care or Assisted Living Facility or received Home Health Care or Adult Day Care services for 90 days. The first 90 days of confinement or services is the Elimination Period. No benefits are payable for confinement or services during this time. This 90 day period need not be continuous. It must, however, be entirely within one Benefit Period.

For benefits to be payable, you must:

- Require assistance in two or more of the Activities of Daily Living; or
- Have Cognitive Impairment.
- Be confined in a Long Term Care Facility for Skilled Nursing Care, Intermediate Nursing Care, or Residential Nursing Care; or be receiving Assisted Living services at an Assisted Living Facility; or be receiving Home Health Care services by a Home Health Care Agency; or be receiving Adult Day Care at an Adult Day Care Center.

Benefits will not be paid for loss:

- Due to a Pre-existing Condition that starts during the first six (6) months after the application date for the rider.
- Due to mental, psychoneurotic or personality disorders without clinically diagnosed organic disease. However, nervous or mental disorders which are caused by clinically diagnosed organic disease, such as Alzheimer's Disease and related degenerative and dementing illnesses are covered.
- Incurred while residing or confined outside the United States and Canada.
- Due to chronic alcohol or drug addiction, unless the addiction results from administration of drugs for treatment prescribed by a Physician.
- In any facility contracted for or operated by the United States Government when there is no cost to the Insured.
- In any facility for which no charge is made to the Insured.
 - Due to illness, treatment or medical conditions arising out of:
 - war or act of war (whether declared or undeclared);
 - participation in a felony, riot or insurrection;
 - service in the armed forces or units auxiliary thereto;
 - attempted suicide or intentionally self-inflicted Injury; or
 - normal pregnancy and childbirth. However, Complications of Pregnancy are considered as Sickness under this rider.
- Which does not satisfy all the conditions stated in the provision captioned Conditions on Eligibility for Benefits.

Renewability

We may not cancel or reduce coverage under this rider. Only you can request termination of this rider. Unless you do, it will remain in force for as long as the Certificate remains in force.

Underwritten by Trustmark Insurance Company, Lake Forest, IL

Universal Life Insurance



